

**Development of
Swiss Air Freight
as per EZV statistics
(Federal Customs Admin.)

2012 - 2020**

Imprint - Air freight figures according to EZV

0. Management summary - highlights of 2020

0.1 New Report - Intercontinental Traffic

The new tables 12a & 13a provide an insight of the main KPI affected by the Corona virus pandemic with comparison of selected figures between 2019 and 2020.

0.2 Export

Air Cargo tonnage dropped about 10% when compared to 2019 figures. This is the same percentage figure of all combined modes of transport. This is an almost amazing result, considering that a much larger percentage of flights were grounded in the past year. Obviously the Swiss export Airfreight has been effectively re-routed on all cargo services. When looking at the total value of Swiss export Airfreight we see a different patterns (With Gold: -3.25% / Without Gold: -9.84%). This is due to an increase of Gold an precious metals trade (ca. +10 billion CHF)

0.3 Import

Also on the Import side, the Air Cargo tonnage dropped in line with the total inbound transportation (Air with Gold: -5.1% / Air without Gold: -5.4% / All modes: -5.9%). When looking at the total value of Swiss import Airfreight, again we witness large fluctuations involving valuable goods and precious metals (Without Gold: -24.4% / With Gold +7.8%... PLUS!). This is connected to additional imports of precious metals but, also to a change in commodity classification for imports connected to Watch and Jewellery production (Manufactured Precious Metals: -10 Billion CHF).

0.4 Top Export/Import countries

The statistics of 2020 reconfirm the same top Air Cargo trading partners. China and the USA remain strong in both import and export. There are some new entries in Import when Gold is included (Japan, Burkina Faso, Ghana & Indonesia).

1. Imprint about data evaluation

The enclosed data analysis shows the development of the Swiss Air Cargo volumes on the basis of publicly accessible data from the Swiss Customs Administration (FCA). The data are analysed by value and quantity, including modal split, product groups and traffic flows (origin/destination). The data used are taken from the latest statistics of the Swiss Customs Administration.

2. Data

2.1 Data Sources

The calculations are based on the figures of the Swiss foreign trade statistics of the Federal Customs Administration (FCA). The records were partly produced on the Customs Administration's own online database and partly downloaded from the public website.

The database for creating reports can be found at <https://www.gate.ezv.admin.ch/swissimpex/> (Note: an expert account has been set up for the level of detail required in the study). The link to the foreign trade statistics of the FCA (EZV): <https://www.ezv.admin.ch/ezv/en/home/topics/swiss-foreign-trade-statistics.html>

2.2 Calculation Methodology

Data collection, processing and interpretation are based on customs statistics from 2009 to 2018. Some of the data sets have been modified and adjusted by the FCA. The statistics differentiate according to countries, product groups and modes of transport.

In order to avoid misinterpretations and to create a suitable overview of the Swiss air freight market, specific changes are made. This concerns the following aspects:

2.2.1 Jet Fuel

For air cargo exports, kerosene is counted as an export in customs statistics. When calculating the commodity groups and the modal split, the export of kerosene would distort the picture. The subgroup "07.02 - Liquid refined petroleum products" in commercial air transport consists of 99.9% Kerosene Jet Fuel. Therefore, "07.02" is excluded from all Air Cargo tables.

2.2.2 'Self-propulsion' and 'postal transport' means

In the FCA statistics, "self-propelled" and "postal transport" are included in the calculation as modes of transport. Since the present analysis only considers the most important modes of transport in Swiss foreign trade - i.e. rail transport, air transport and road transport - and since the two modes of transport "self-propelled" and "postal transport" account for a small proportion, they are considered in the total figures but, no details are provided.

2.2.3 Precious metals, gold & bullions

The data on gold and other precious metals are included in the EZV statistics from 2012 onwards, increasing the total value significantly. Although this special commodity cannot be uniquely extracted, we have identified a commodity group: "10.02 - Non-ferrous metals and products thereof" which in case of Air Freight is almost entirely composed of gold an precious metals. There are very small quantities of non-precious/non-ferrous metals transported by air, therefore we are able to calculate reliable statistics. In most tables, the two calculations (with and without 10.02) are shown for comparison.

- 1) transport of goods under their own power, e.g. passenger cars, which are driven across the border
- 2) <http://www.ezv.admin.ch/themen/04096/04103/04129/index.html?lang=de>

Main EXP

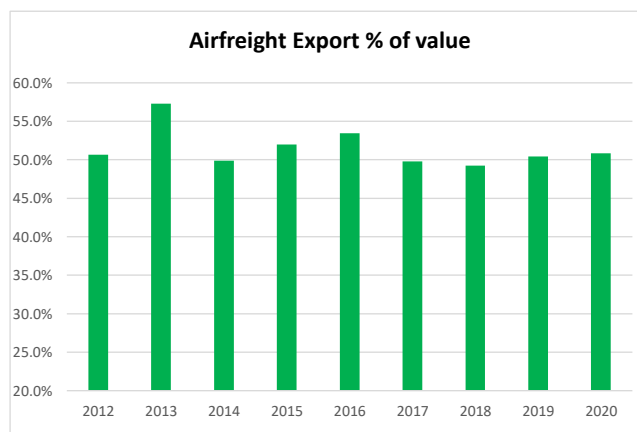
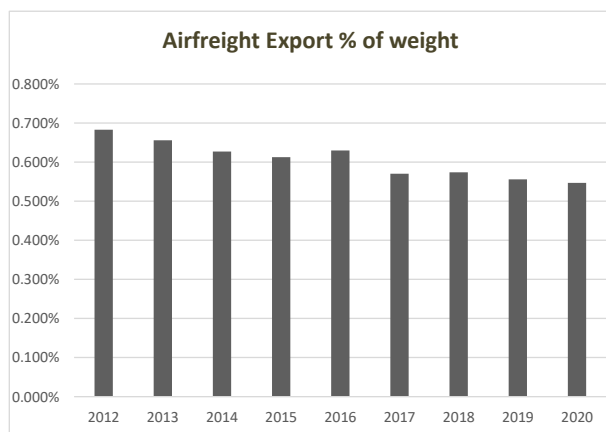
1.a) Total Export ex Switzerland (All transport modes)

Notice: Commodity 07.02 (Liquid refined petroleum products) when transported by air (Jet Fuel) is excluded from all calculations as not commercially relevant

Year	kg	+/- prev.Year	% of Total	Value/CHF	+/- prev.Year	% of Total	CHF/kg	+/- prev.Year
2012	16,874,631,315		100.0%	292,958,202,718		100.0%	17.36	
2013	17,421,032,999	3.2%	100.0%	332,137,247,227	13.4%	100.0%	19.07	9.8%
2014	18,205,939,296	4.5%	100.0%	285,178,883,379	-14.1%	100.0%	15.66	-17.8%
2015	18,357,478,795	0.8%	100.0%	279,154,845,287	-2.1%	100.0%	15.21	-2.9%
2016	18,199,839,465	-0.9%	100.0%	298,408,001,181	6.9%	100.0%	16.40	7.8%
2017	20,365,769,870	11.9%	100.0%	294,893,856,892	-1.2%	100.0%	14.48	-11.7%
2018	20,288,277,301	-0.4%	100.0%	303,885,759,540	3.0%	100.0%	14.98	3.4%
2019	20,034,377,004	-1.3%	100.0%	311,976,706,436	2.7%	100.0%	15.57	4.0%
2020	18,244,049,664	-8.9%	100.0%	299,461,579,904	-4.0%	100.0%	16.41	5.4%

1.b) Airfreight Export ex Switzerland

Year	kg	+/- prev.Year	% of Total	Value/CHF	+/- prev.Year	% of Total	CHF/kg	+/- prev.Year
2012	115,245,696		0.683%	148,472,587,545		50.7%	1,288.31	
2013	114,208,996	-0.9%	0.656%	190,278,209,162	28.2%	57.3%	1,666.05	29.3%
2014	114,158,317	0.0%	0.627%	142,241,243,538	-25.2%	49.9%	1,246.00	-25.2%
2015	112,509,008	-1.4%	0.613%	145,096,828,555	2.0%	52.0%	1,289.65	3.5%
2016	114,589,358	1.8%	0.630%	159,459,690,441	9.9%	53.4%	1,391.58	7.9%
2017	116,249,145	1.4%	0.571%	146,844,902,869	-7.9%	49.8%	1,263.19	-9.2%
2018	116,485,954	0.2%	0.574%	149,655,199,524	1.9%	49.2%	1,284.75	1.7%
2019	111,357,960	-4.4%	0.556%	157,374,557,250	5.2%	50.4%	1,413.23	10.0%
2020	99,794,723	-10.4%	0.547%	152,254,012,736	-3.3%	50.8%	1,525.67	8.0%



1.c) Total Export ex Switzerland (Without Gold and other Valuable commodities*)

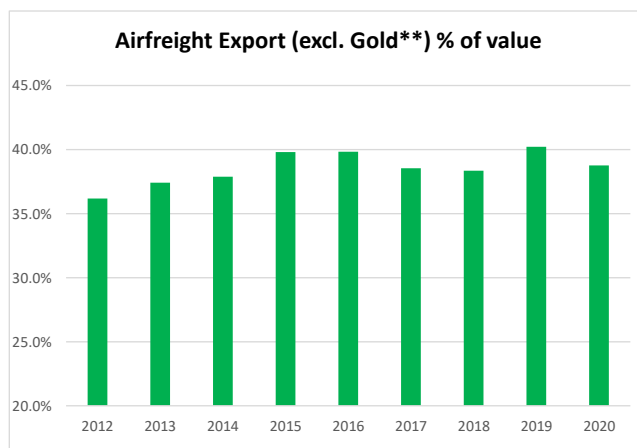
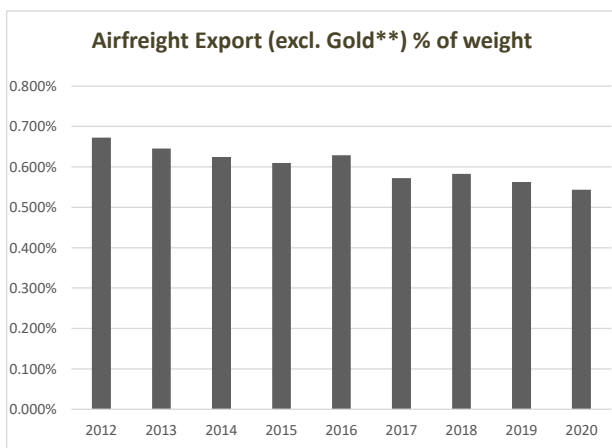
Year	kg	+/- prev.Year	% of Total	Value/CHF	+/- prev.Year	% of Total	CHF/kg	+/- prev.Year
2012	16,607,751,897		100.0%	203,731,560,896		100.0%	12.27	
2013	17,115,793,547	3.1%	100.0%	204,668,864,038	0.5%	100.0%	11.96	-2.5%
2014	17,878,563,756	4.5%	100.0%	212,287,365,119	3.7%	100.0%	11.87	-0.7%
2015	17,972,485,305	0.5%	100.0%	206,479,583,250	-2.7%	100.0%	11.49	-3.2%
2016	17,751,503,176	-1.2%	100.0%	214,282,624,874	3.8%	100.0%	12.07	5.1%
2017	19,891,362,061	12.1%	100.0%	224,452,256,330	4.7%	100.0%	11.28	-6.5%
2018	19,563,950,878	-1.6%	100.0%	245,723,640,634	9.5%	100.0%	12.56	11.3%
2019	19,318,877,032	-1.3%	100.0%	255,234,682,513	3.9%	100.0%	13.21	5.2%
2020	17,956,483,411	-7.1%	100.0%	238,796,583,553	-6.4%	100.0%	13.30	0.7%

* Excluded commodities: 07.02 (Air), 10.02 (Air) and 19.02 (All)

1.d) Airfreight Export ex Switzerland (Without Gold and other non-ferrous metals**)

Year	kg	+/- prev.Year	% of Total	Value/CHF	+/- prev.Year	% of Total	CHF/kg	+/- prev.Year
2012	111,620,641		0.672%	73,714,524,484		36.2%	660.40	
2013	110,465,337	-1.0%	0.645%	76,563,889,877	3.9%	37.4%	693.10	5.0%
2014	111,643,207	1.1%	0.624%	80,398,510,307	5.0%	37.9%	720.14	3.9%
2015	109,612,851	-1.8%	0.610%	82,207,034,912	2.2%	39.8%	749.98	4.1%
2016	111,671,170	1.9%	0.629%	85,349,925,707	3.8%	39.8%	764.30	1.9%
2017	113,760,668	1.9%	0.572%	86,476,045,500	1.3%	38.5%	760.16	-0.5%
2018	113,929,974	0.1%	0.582%	94,254,041,410	9.0%	38.4%	827.30	8.8%
2019	108,711,754	-4.6%	0.563%	102,635,717,297	8.9%	40.2%	944.11	14.1%
2020	97,648,468	-10.2%	0.544%	92,535,215,895	-9.8%	38.8%	947.64	0.4%

** Excluded Gold and other non-ferrous metals (EZV Commodity 10.02)



Main IMP

2.a) Total Import into Switzerland (All transport modes)

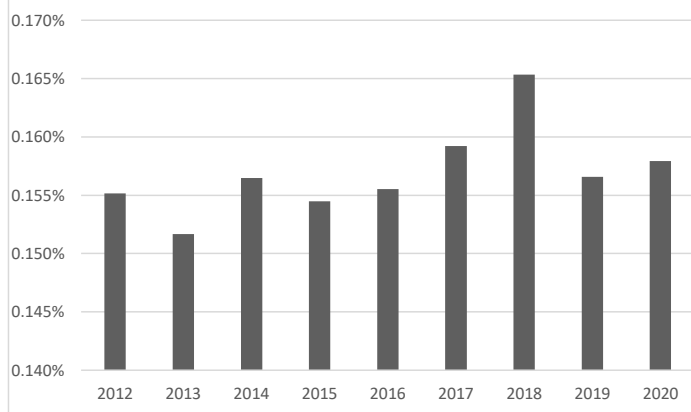
Notice: Commodity 07.02 (Liquid refined petroleum products) when transported by air (Jet Fuel) is excluded from all calculations as not commercially relevant

Year	kg	+/- prev.Year	% of Total	Value/CHF	+/- prev.Year	% of Total	CHF/kg	+/- prev.Year
2012	50,890,160,395		100.0%	277,543,670,513		100.0%	5.45	
2013	52,714,603,766	3.6%	100.0%	298,394,295,613	7.5%	100.0%	5.66	3.8%
2014	51,999,313,835	-1.4%	100.0%	252,504,857,611	-15.4%	100.0%	4.86	-14.2%
2015	51,959,089,021	-0.1%	100.0%	243,771,931,917	-3.5%	100.0%	4.69	-3.4%
2016	52,314,632,513	0.7%	100.0%	266,137,159,877	9.2%	100.0%	5.09	8.4%
2017	52,324,089,913	0.0%	100.0%	265,571,542,294	-0.2%	100.0%	5.08	-0.2%
2018	50,729,230,168	-3.0%	100.0%	273,389,090,124	2.9%	100.0%	5.39	6.2%
2019	50,822,087,222	0.2%	100.0%	276,058,116,020	1.0%	100.0%	5.43	0.8%
2020	47,826,488,652	-5.9%	100.0%	273,766,959,560	-0.8%	100.0%	5.72	5.4%

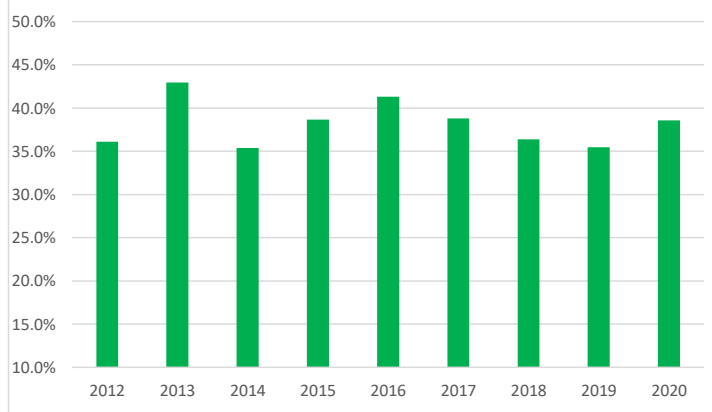
2.b) Airfreight Import into Switzerland

Year	kg	+/- prev.Year	% of Total	Value/CHF	+/- prev.Year	% of Total	CHF/kg	+/- prev.Year
2012	78,965,157		0.155%	100,240,964,229		36.1%	1,269.43	
2013	79,956,190	1.3%	0.152%	128,153,365,107	27.8%	42.9%	1,602.79	26.3%
2014	81,372,144	1.8%	0.156%	89,321,600,597	-30.3%	35.4%	1,097.69	-31.5%
2015	80,268,947	-1.4%	0.154%	94,268,244,858	5.5%	38.7%	1,174.40	7.0%
2016	81,371,045	1.4%	0.156%	109,964,893,731	16.7%	41.3%	1,351.40	15.1%
2017	83,305,722	2.4%	0.159%	103,065,809,858	-6.3%	38.8%	1,237.20	-8.5%
2018	83,868,036	0.7%	0.165%	99,470,066,531	-3.5%	36.4%	1,186.03	-4.1%
2019	79,578,199	-5.1%	0.157%	97,921,983,903	-1.6%	35.5%	1,230.51	3.8%
2020	75,525,533	-5.1%	0.158%	105,541,212,874	7.8%	38.6%	1,397.42	13.6%

Airfreight Import % of weight



Airfreight Import % of value



2.c) Total Import into Switzerland (Without Gold and other Valuable commodities*)

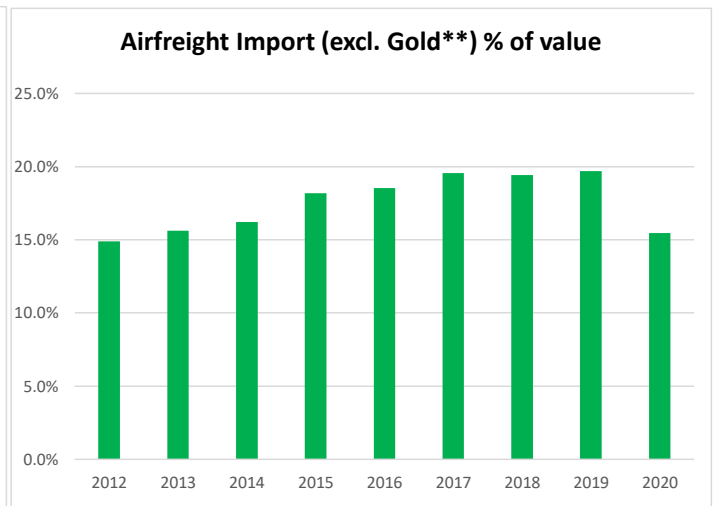
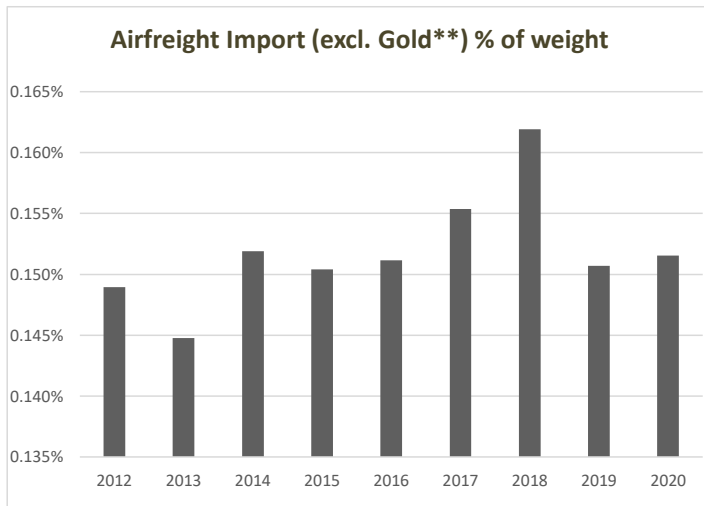
Year	kg	+/- prev.Year	% of Total	Value/CHF	+/- prev.Year	% of Total	CHF/kg	+/- prev.Year
2012	50,274,287,802		100.0%	180,425,805,524		100.0%	3.59	
2013	52,087,713,784	3.6%	100.0%	181,553,257,908	0.6%	100.0%	3.49	-2.9%
2014	51,357,552,739	-1.4%	100.0%	182,120,881,461	0.3%	100.0%	3.55	1.7%
2015	51,275,770,270	-0.2%	100.0%	171,191,496,713	-6.0%	100.0%	3.34	-5.9%
2016	51,555,379,521	0.5%	100.0%	179,500,919,061	4.9%	100.0%	3.48	4.3%
2017	51,535,612,036	0.0%	100.0%	191,434,045,441	6.6%	100.0%	3.71	6.7%
2018	50,724,161,317	-1.6%	100.0%	213,385,056,857	11.5%	100.0%	4.21	13.2%
2019	50,818,355,710	0.2%	100.0%	219,151,050,306	2.7%	100.0%	4.31	2.5%
2020	47,822,719,739	-5.9%	100.0%	197,182,596,277	-10.0%	100.0%	4.12	-4.4%

* Excluded commodities: 07.02 (Air), 10.02 (Air) and 19.02 (Road)

2.d) Airfreight Import into Switzerland (Without Gold and other non-ferrous metals**)

Year	kg	+/- prev.Year	% of Total	Value/CHF	+/- prev.Year	% of Total	CHF/kg	+/- prev.Year
2012	74,881,270		0.149%	26,867,450,318		14.9%	358.80	
2013	75,402,906	0.7%	0.145%	28,373,705,767	5.6%	15.6%	376.29	4.9%
2014	78,014,985	3.5%	0.152%	29,516,850,073	4.0%	16.2%	378.35	0.5%
2015	77,117,599	-1.2%	0.150%	31,123,075,161	5.4%	18.2%	403.58	6.7%
2016	77,929,031	1.1%	0.151%	33,263,007,017	6.9%	18.5%	426.84	5.8%
2017	80,067,648	2.7%	0.155%	37,423,815,675	12.5%	19.5%	467.40	9.5%
2018	80,884,667	1.0%	0.162%	41,421,754,455	10.7%	19.4%	512.11	9.6%
2019	76,578,851	-5.3%	0.151%	43,127,542,275	4.1%	19.7%	563.18	10.0%
2020	72,467,137	-5.4%	0.152%	30,461,804,464	-29.4%	15.4%	420.35	-25.4%

** Excluded Gold and other non-ferrous metals (EZV Commodity 10.02)



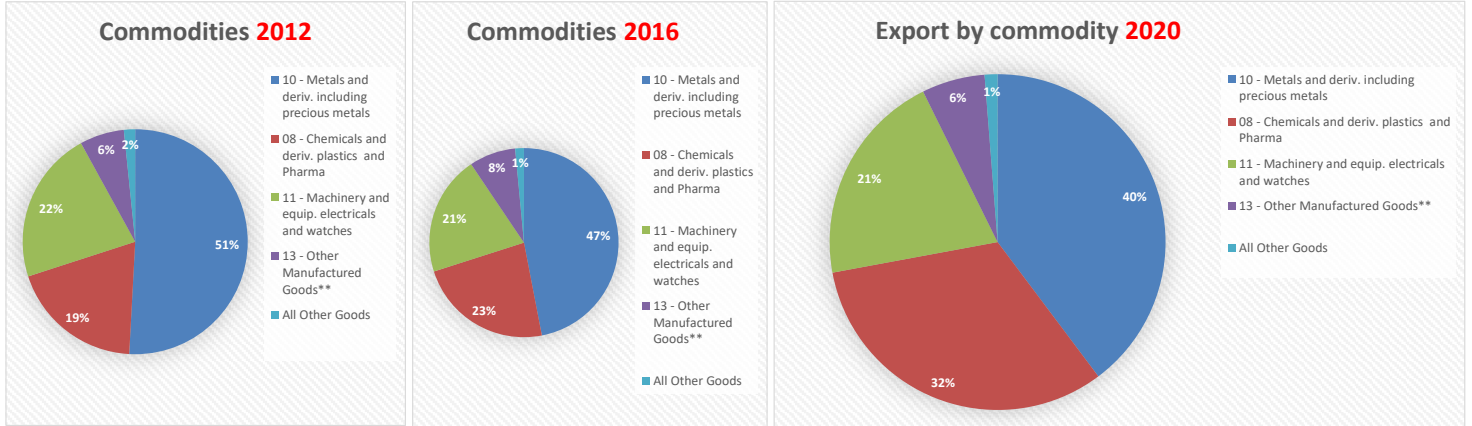
Commodity EXP

3.a Export Airfreight by commodity group

Notice: Commodity 07.02 (Liquid refined petroleum products) when transported by air (Jet Fuel) is excluded from all calculations as not commercially relevant

Commodity groups	2012		2014		2016		2018		2019		2020		Delta (2012-2020)
	Value/CHF	Share	Value/CHF	Share	Value/CHF	Share	Value/CHF	Share	Value/CHF	Share	Value/CHF	Share	
10 - Metals and deriv. including precious metals	75,498,538,889	51%	62,656,318,992	44%	74,891,069,353	47%	56,290,295,268	38%	55,606,991,244	37%	60,531,094,039	40%	-22%
08 - Chemicals and deriv. plastics and Pharma	28,450,332,844	19%	30,995,769,995	22%	36,825,575,164	23%	41,019,107,002	27%	47,802,849,954	31%	49,217,245,447	32%	69%
11 - Machinery and equip. electricals and watches	32,648,388,146	22%	34,925,985,495	25%	32,706,831,692	21%	36,620,240,669	24%	37,705,105,394	25%	31,376,038,491	21%	-6%
13 - Other Manufactured Goods**	9,473,491,426	6%	10,901,920,580	8%	12,655,535,008	8%	13,220,732,490	9%	13,875,743,356	9%	9,244,106,417	6%	-5%
All Other Goods	2,401,836,240	2%	2,761,248,476	2%	2,380,679,224	1%	2,504,824,095	2%	2,383,867,302	2%	1,885,528,342	1%	-23%
Total	148,472,587,545	100%	142,241,243,538	100%	159,459,690,441	100%	149,655,199,524	100%	157,374,557,250	103%	152,254,012,736	100%	

** (Including jewelry, furniture and related products)

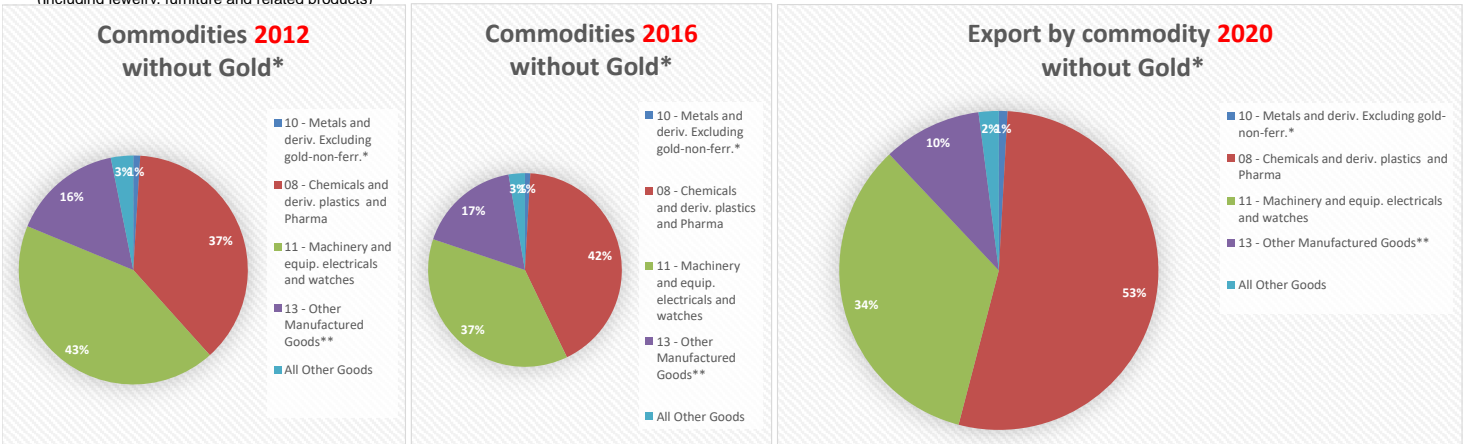


3.b Export Airfreight by commodity group (Without Gold and other non-ferrous metals*)

Commodity groups	2012		2014		2016		2018		2019		2020		Delta (2012-2019)
	Value/CHF	Share	Value/CHF	Share	Value/CHF	Share	Value/CHF	Share	Value/CHF	Share	Value/CHF	Share	
10 - Metals and deriv. Excluding gold-non-ferr.*	740,475,828	1%	813,585,761	1%	781,304,619	1%	889,137,154	1%	868,151,291	1%	812,297,198	1%	-13%
08 - Chemicals and deriv. plastics and Pharma	28,450,332,844	39%	30,995,769,995	39%	36,825,575,164	43%	41,019,107,002	44%	47,802,849,954	52%	49,217,245,447	53%	38%
11 - Machinery and equip. electricals and watches	32,648,388,146	44%	34,925,985,495	43%	32,706,831,692	38%	36,620,240,669	39%	37,705,105,394	41%	31,376,038,491	34%	-23%
13 - Other Manufactured Goods**	9,473,491,426	16%	10,901,920,580	17%	12,655,535,008	18%	13,220,732,490	14%	13,875,743,356	15%	9,244,106,417	10%	-38%
All Other Goods	2,401,836,240	3%	2,761,248,476	3%	2,380,679,224	3%	2,504,824,095	3%	2,383,867,302	3%	1,884,850,137	2%	-37%
Total	73,714,524,484	100%	80,398,510,307	100%	85,349,925,707	100%	94,254,041,410	100%	102,635,717,297	100%	92,535,215,895	100%	

* Excluded Gold and other non-ferrous metals (EZV Commodity 10.02)

** (Including jewelry, furniture and related products)



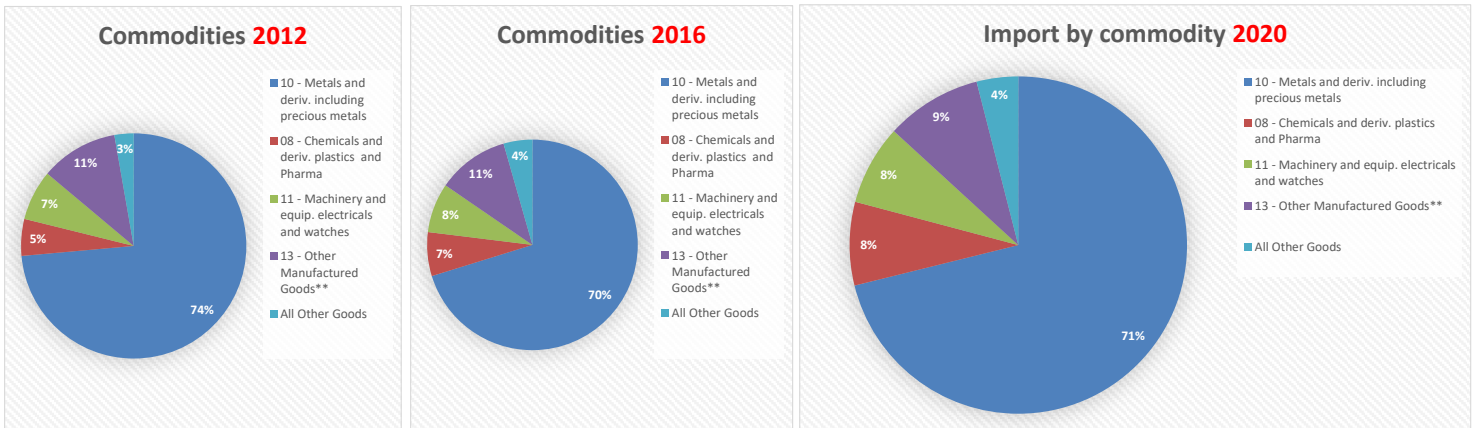
Commodity IMP

4.a Import Airfreight by commodity group (Without Fuel**)

Notice: Commodity 07.02 (Liquid refined petroleum products) when transported by air (Jet Fuel) is excluded from all calculations as not commercially relevant

Commodity groups	2012		2014		2016		2018		2019		2020		Delta (2012-2020)
	Value/CHF	Share	Value/CHF	Share	Value/CHF	Share	Value/CHF	Share	Value/CHF	Share	Value/CHF	Share	
10 - Metals and deriv. including precious metals	73,758,049,701	74%	60,195,999,034	67%	77,211,854,152	70%	58,518,701,436	59%	55,247,187,331	56%	75,079,408,410	71%	-3%
08 - Chemicals and deriv. plastics and Pharma	5,297,541,360	5%	7,089,551,739	8%	7,406,844,178	7%	8,957,316,365	9%	8,227,206,276	8%	8,437,845,012	8%	51%
11 - Machinery and equip. electricals and watches	7,255,746,364	7%	7,863,727,746	9%	8,376,755,932	8%	9,464,642,461	10%	9,451,983,681	10%	8,100,034,956	8%	6%
13 - Other Manufactured Goods**	11,167,124,989	11%	11,527,470,121	13%	12,104,435,361	11%	18,320,890,699	18%	20,330,061,452	21%	9,721,825,827	9%	-17%
All Other Goods	2,762,501,815	3%	2,644,851,957	3%	4,865,004,108	4%	4,208,515,570	4%	4,665,545,163	5%	4,202,098,669	4%	44%
Total	100,240,964,229	100%	89,321,600,597	100%	109,964,893,731	100%	99,470,066,531	100%	97,921,983,903	100%	105,541,212,874	100%	

** (Including jewelry, furniture and related products)

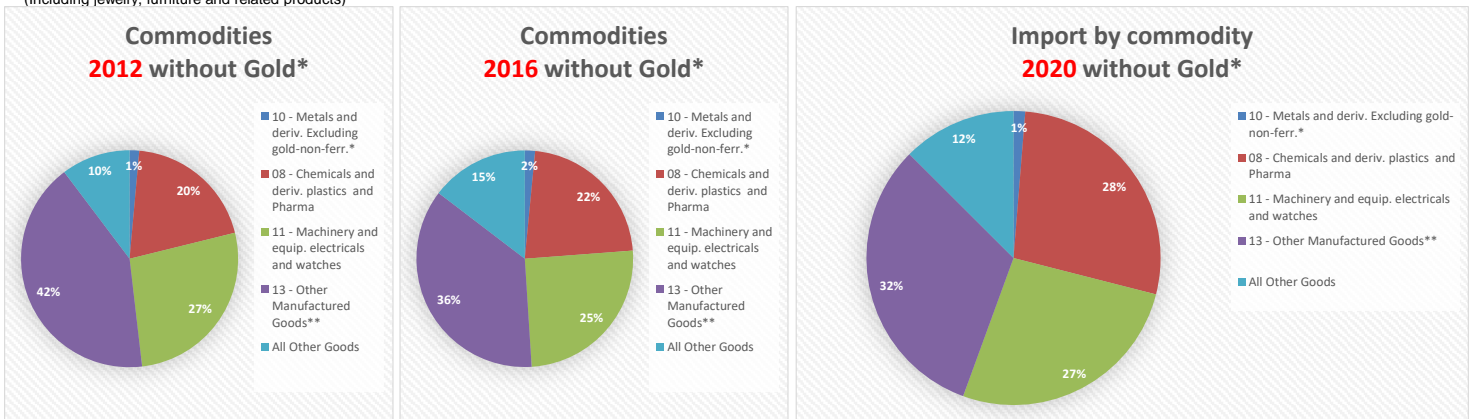


4.b Import Airfreight by commodity group (Without Gold and other non-ferrous metals*)

Commodity groups	2012		2014		2016		2018		2019		2020		Delta (2012-2020)
	Value/CHF	Share	Value/CHF	Share	Value/CHF	Share	Value/CHF	Share	Value/CHF	Share	Value/CHF	Share	
10 - Metals and deriv. Excluding gold-non-ferr.*	384,535,790	1%	391,248,510	1%	509,967,438	2%	470,389,360	1%	452,745,703	1%	389,971,930	1%	-11%
08 - Chemicals and deriv. plastics and Pharma	5,297,541,360	20%	7,089,551,739	24%	7,406,844,178	22%	8,957,316,365	22%	8,227,206,276	19%	8,437,845,012	28%	40%
11 - Machinery and equip. electricals and watches	7,255,746,364	27%	7,863,727,746	27%	8,376,755,932	25%	9,464,642,461	23%	9,451,983,681	22%	8,100,034,956	27%	-2%
13 - Other Manufactured Goods**	11,167,124,989	42%	11,527,470,121	39%	12,104,435,361	36%	18,320,890,699	44%	20,330,061,452	47%	9,721,825,827	32%	-23%
All Other Goods	2,762,501,815	10%	2,644,851,957	9%	4,865,004,108	15%	4,208,515,570	10%	4,665,545,163	11%	3,812,126,739	13%	22%
Total	26,867,450,318	100%	29,516,850,073	100%	33,263,007,017	100%	41,421,754,455	100%	43,127,542,275	100%	30,461,804,464	100%	

* Excluded Gold and other non-ferrous metals (EZV Commodity 10.02)

** (Including jewelry, furniture and related products)



Share Air EXP

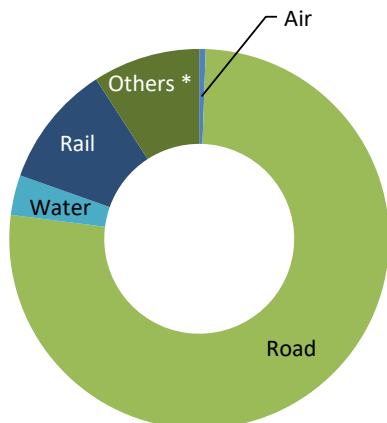
5.a) Modal Split Export

Notice: Commodity 07.02 (Liquid refined petroleum products) when transported by air (Jet Fuel) is excluded from all calculations as not relevant

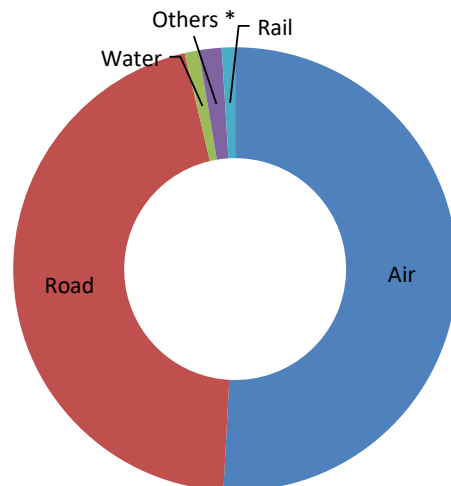
		Export by weight (kg)	Share	Export by value (CHF)	Share	Value per kg (CHF)
Air	2012	115,245,696	0.7%	148,472,587,545	50.7%	1288.31
	2014	114,158,317	0.6%	142,241,243,538	49.9%	1246.00
	2016	114,589,358	0.6%	159,459,690,441	53.4%	1391.58
	2018	116,485,954	0.6%	149,655,199,524	49.2%	1284.75
	2019	111,357,960	0.6%	157,374,557,250	50.4%	1413.23
	2020	99,794,723	0.5%	152,254,012,736	50.8%	1525.67
Road	2012	12,591,927,736	74.6%	127,134,840,390	43.4%	10.10
	2014	13,512,977,531	74.2%	129,504,130,093	45.4%	9.58
	2016	13,796,934,642	75.8%	126,290,924,659	42.3%	9.15
	2018	15,267,699,373	77.4%	141,486,700,930	45.4%	9.27
	2019	14,965,282,871	74.7%	141,824,751,060	45.5%	9.48
	2020	13,950,420,522	76.5%	136,252,099,639	45.5%	9.77
Water	2012	556,493,738	3.3%	4,188,125,178	1.4%	7.53
	2014	724,139,488	4.0%	4,170,970,513	1.5%	5.76
	2016	681,731,155	3.7%	4,208,472,357	1.4%	6.17
	2018	599,985,362	3.0%	3,732,714,155	1.2%	6.22
	2019	708,868,351	3.5%	3,326,302,633	1.1%	4.69
	2020	622,147,093	3.4%	3,070,735,493	1.0%	4.94
Rail	2012	1,883,236,863	11.2%	5,403,155,004	1.8%	2.87
	2014	2,006,544,923	11.0%	5,352,764,330	1.9%	2.67
	2016	2,101,727,500	11.5%	5,737,070,376	1.9%	2.73
	2018	2,176,886,291	11.0%	5,270,968,690	1.7%	2.42
	2019	2,011,814,405	10.0%	5,645,951,976	1.8%	2.81
	2020	1,905,476,734	10.4%	4,993,800,966	1.7%	2.62
Others *	2012	1,727,727,282	10.2%	7,759,494,601	2.6%	4.49
	2014	1,848,119,037	10.2%	3,909,774,905	1.4%	2.12
	2016	1,504,856,810	8.3%	2,711,843,348	0.9%	1.80
	2018	2,127,220,321	10.5%	3,740,176,241	1.2%	1.76
	2019	2,237,053,417	11.2%	3,805,143,517	1.2%	1.70
	2020	1,666,210,592	9.1%	2,890,931,070	1.0%	1.74
All modes	2012	16,874,631,315		292,958,202,718		17.36
	2014	18,205,939,296		285,178,883,379		15.66
	2016	18,199,839,465		298,408,001,181		16.40
	2018	20,288,277,301		303,885,759,540		14.98
	2019	20,034,377,004		311,976,706,436		15.57
	2020	18,244,049,664		299,461,579,904		16.41

* Includes postal traffic, pipeline and self-propulsion

Export: Mode of transport by weight 2020



Export: Mode of transport by value 2020

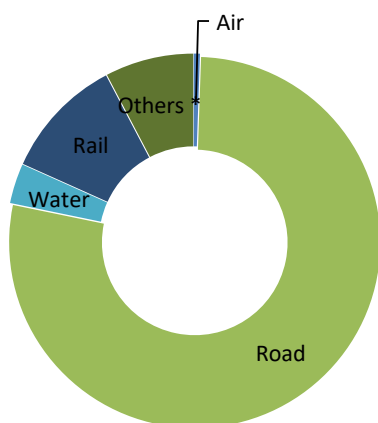


5.b) Modal Split Export without Gold** and other non-ferrous metals

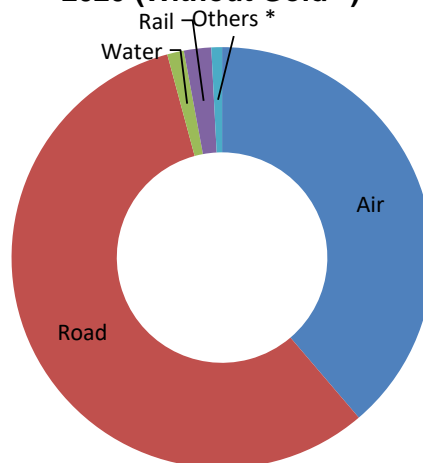
		Export by weight (kg)	Share	Export by value (CHF)	Share	Value per kg (CHF)
Air	2012	111,620,641	0.7%	73,714,524,484	36.2%	660.40
	2014	111,643,207	0.6%	80,398,510,307	37.9%	720.14
	2016	111,671,170	0.6%	85,349,925,707	39.8%	764.30
	2018	113,929,974	0.6%	94,254,041,410	38.4%	827.30
	2019	108,711,754	0.6%	102,635,717,297	40.2%	944.11
	2020	97,648,468	0.5%	92,535,215,895	38.8%	947.64
Road	2012	12,397,208,191	74.6%	112,938,553,754	55.4%	9.11
	2014	13,295,855,699	74.4%	118,823,781,864	56.0%	8.94
	2016	13,540,566,731	76.3%	116,777,082,062	54.5%	8.62
	2018	15,266,940,727	78.0%	137,001,036,350	55.8%	8.97
	2019	14,964,763,283	77.5%	140,410,818,435	55.0%	9.38
	2020	13,950,445,039	77.7%	136,243,301,386	57.1%	9.77
Water	2012	554,247,650	3.3%	4,174,265,159	2.0%	7.53
	2014	723,613,531	4.0%	4,164,942,531	2.0%	5.76
	2016	680,118,438	3.8%	4,193,692,887	2.0%	6.17
	2018	599,985,362	3.1%	3,732,714,155	1.5%	6.22
	2019	708,868,351	3.7%	3,326,302,633	1.3%	4.69
	2020	622,147,093	3.5%	3,070,735,493	1.3%	4.94
Rail	2012	1,816,954,984	10.9%	5,147,432,924	2.5%	2.83
	2014	1,899,332,282	10.6%	4,990,355,512	2.4%	2.63
	2016	1,914,290,027	10.8%	5,250,080,870	2.5%	2.74
	2018	2,176,886,291	11.1%	5,270,968,690	2.1%	2.42
	2019	2,011,814,405	10.4%	5,645,951,976	2.2%	2.81
	2020	1,905,476,734	10.6%	4,993,800,966	2.1%	2.62
Others *	2012	1,727,720,431	10.4%	7,756,784,575	3.8%	4.49
	2014	1,848,119,037	10.3%	3,909,774,905	1.8%	2.12
	2016	1,504,856,810	8.5%	2,711,843,348	1.3%	1.80
	2018	1,406,208,524	7.2%	5,464,880,029	2.2%	3.89
	2019	1,524,719,239	7.9%	3,215,892,172	1.3%	2.11
	2020	1,380,766,077	7.7%	1,953,529,813	0.8%	1.41
All modes	2012	16,607,751,897		203,731,560,896		12.27
	2014	17,878,563,756		212,287,365,119		11.87
	2016	17,751,503,176		214,282,624,874		12.07
	2018	19,563,950,878		245,723,640,634		12.56
	2019	19,318,877,032		255,234,682,513		13.21
	2020	17,956,483,411		238,796,583,553		13.30

* Includes postal traffic, pipeline and self-propulsion | ** Excluded Gold and other non-ferrous metals (EZV Commodity 10.02)

Export: Mode of transport by weight 2020 (Without Gold**)



Export: Mode of transport by value 2020 (Without Gold**)



Share Air IMP

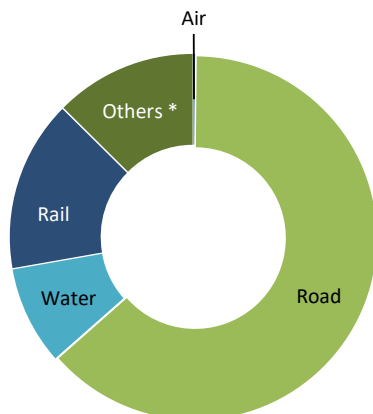
6.a) Modal Split Import

Notice: Commodity 07.02 (Liquid refined petroleum products) when transported by air (Jet Fuel) is excluded from all calculations as not relevant

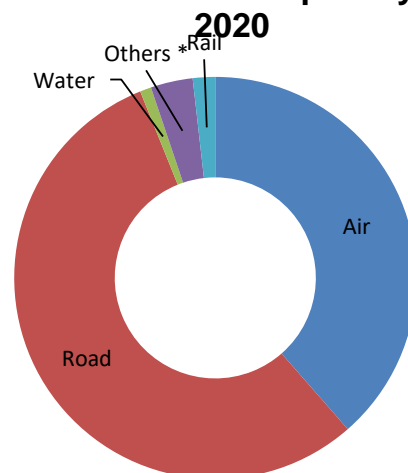
		Import by weight (kg)	Share	Import by value (CHF)	Share	Value per kg (CHF)
Air	2012	78,965,157	0.2%	100,240,964,229	36.1%	1269.43
	2014	81,372,144	0.2%	89,321,600,597	35.4%	1097.69
	2016	81,371,045	0.2%	109,964,893,731	41.3%	1351.40
	2018	83,868,036	0.2%	99,470,066,531	36.4%	1186.03
	2019	79,578,199	0.2%	97,921,983,903	35.5%	1230.51
	2020	75,525,533	0.2%	105,541,212,874	38.6%	1397.42
Road	2012	30,216,480,711	59.4%	145,812,938,660	52.5%	4.83
	2014	31,610,999,145	60.8%	138,671,183,914	54.9%	4.39
	2016	32,618,589,941	62.4%	134,627,700,805	50.6%	4.13
	2018	32,181,815,116	63.4%	150,863,601,612	55.2%	4.69
	2019	31,186,907,948	61.4%	156,092,625,959	56.5%	5.01
	2020	30,291,739,928	63.3%	151,551,099,949	55.4%	5.00
Water	2012	5,995,273,986	11.8%	5,097,419,374	1.8%	0.85
	2014	4,694,576,274	9.0%	3,563,812,873	1.4%	0.76
	2016	4,661,694,984	8.9%	2,737,463,694	1.0%	0.59
	2018	3,551,920,678	7.0%	2,821,748,740	1.0%	0.79
	2019	4,832,187,042	9.5%	3,572,293,712	1.3%	0.74
	2020	4,179,998,129	8.7%	2,472,685,711	0.9%	0.59
Rail	2012	7,531,419,655	14.8%	13,279,926,221	4.8%	1.76
	2014	7,312,308,120	14.1%	12,193,015,598	4.8%	1.67
	2016	8,420,197,451	16.1%	11,328,486,769	4.3%	1.35
	2018	8,294,033,157	16.3%	12,286,138,151	4.5%	1.48
	2019	8,209,046,509	16.2%	11,811,953,391	4.3%	1.44
	2020	7,264,254,613	15.2%	9,271,796,764	3.4%	1.28
Others *	2012	7,068,020,886	13.9%	13,112,422,029	4.7%	1.86
	2014	8,300,058,152	16.0%	8,755,244,629	3.5%	1.05
	2016	6,532,779,092	12.5%	7,478,614,878	2.8%	1.14
	2018	6,617,593,181	13.0%	7,947,535,090	2.9%	1.20
	2019	6,514,367,524	12.8%	6,659,259,055	2.4%	1.02
	2020	6,014,970,449	12.6%	4,930,164,262	1.8%	0.82
All modes	2012	50,890,160,395		277,543,670,513		5.45
	2014	51,999,313,835		252,504,857,611		4.86
	2016	52,314,632,513		266,137,159,877		5.09
	2018	50,729,230,168		273,389,090,124		5.39
	2019	50,822,087,222		276,058,116,020		5.43
	2020	47,826,488,652		273,766,959,560		5.72

* Includes postal traffic, pipeline and self-propulsion

Import: Mode of transport by weight 2020



Import: Mode of transport by value 2020

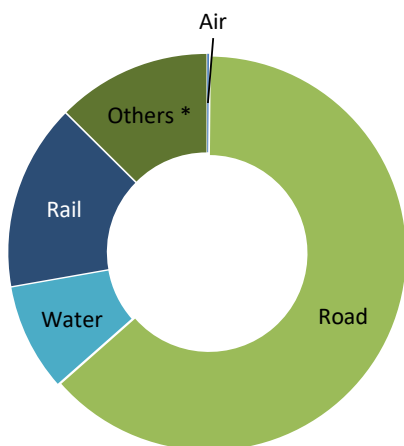


6.b) Modal Split Import without Gold* and other non-ferrous metals**

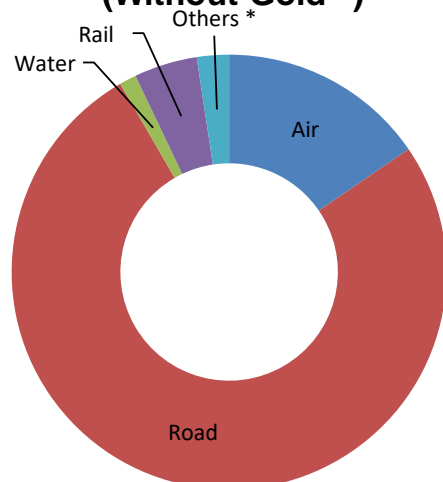
		Import by weight (kg)	Share	Import by value (CHF)	Share	Value per kg (CHF)
Air	2012	74,881,270	0.1%	26,867,450,318	14.9%	358.80
	2014	78,014,985	0.2%	29,516,850,073	16.2%	378.35
	2016	77,929,031	0.2%	33,263,007,017	18.5%	426.84
	2018	80,884,667	0.2%	41,421,754,455	19.4%	512.11
	2019	76,578,851	0.2%	43,127,542,275	19.7%	563.18
	2020	72,467,137	0.2%	30,461,804,464	15.4%	420.35
Road without Gold	2012	29,802,613,105	59.3%	122,612,339,418	68.0%	4.11
	2014	31,174,842,930	60.7%	128,626,219,833	70.6%	4.13
	2016	32,132,970,042	62.3%	125,623,443,740	70.0%	3.91
	2018	32,180,440,680	63.4%	146,954,778,468	68.9%	4.57
	2019	31,186,360,240	61.4%	154,480,388,587	70.5%	4.95
	2020	30,291,202,473	63.3%	150,268,865,893	76.2%	4.96
Water	2012	5,917,630,020	11.8%	4,916,024,301	2.7%	0.83
	2014	4,618,313,677	9.0%	3,395,370,210	1.9%	0.74
	2016	4,595,745,037	8.9%	2,558,637,482	1.4%	0.56
	2018	3,551,920,678	7.0%	2,821,748,740	1.3%	0.79
	2019	4,832,187,042	9.5%	3,572,293,712	1.6%	0.74
	2020	4,179,998,129	8.7%	2,472,685,711	1.3%	0.59
Rail	2012	7,411,158,240	14.7%	12,919,076,077	7.2%	1.74
	2014	7,186,322,995	14.0%	11,827,196,716	6.5%	1.65
	2016	8,215,956,319	15.9%	10,577,215,944	5.9%	1.29
	2018	8,294,033,157	16.4%	12,286,138,151	5.8%	1.48
	2019	8,209,046,509	16.2%	11,811,953,391	5.4%	1.44
	2020	7,264,254,613	15.2%	9,271,796,764	4.7%	1.28
Others *	2012	7,068,005,167	14.1%	13,110,915,410	7.3%	1.85
	2014	8,300,058,152	16.2%	8,755,244,629	4.8%	1.05
	2016	6,532,779,092	12.7%	7,478,614,878	4.2%	1.14
	2018	6,616,882,135	13.0%	9,900,637,043	4.6%	1.50
	2019	6,514,183,068	12.8%	6,158,872,341	2.8%	0.95
	2020	6,014,797,387	12.6%	4,707,443,445	2.4%	0.78
All modes	2012	50,274,287,802		180,425,805,524		3.59
	2014	51,357,552,739		182,120,881,461		3.55
	2016	51,555,379,521		179,500,919,061		3.48
	2018	50,724,161,317		213,385,056,857		4.21
	2019	50,818,355,710		219,151,050,306		4.31
	2020	47,822,719,739		197,182,596,277		4.12

* Includes postal traffic, pipeline and self-propulsion | ** Excluded Gold and other non-ferrous metals (EZV Commodity 10.02)

Import: Mode of transport by weight 2020 (Without Gold)**



Import: Mode of transport by value 2020 (Without Gold)**



Interconti EXP

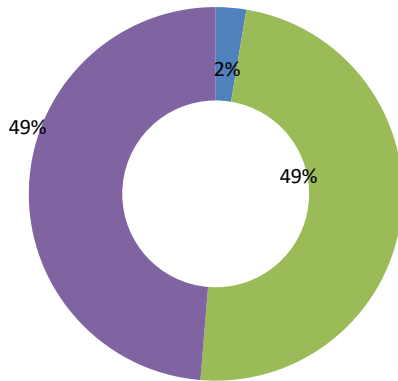
7.a) Intercontinental Export Shares (All European traffic excluded)

Report since 2019

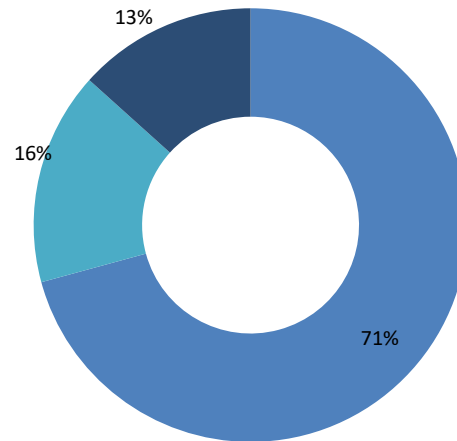
Notice: Commodity 07.02 (Liquid refined petroleum products) when transported by air (Jet Fuel) is excluded from all calculations as not commercially relevant

	Year	Export by weight (kg)	Share	Export by value (CHF)	Share	Value per kg (CHF)
Air	2018	n/a		n/a		
	2019	98,694,259	5.2%	122,943,473,515	81.1%	1245.70
	2020	88,747,818	5.1%	131,829,532,891	84.1%	1485.44
Surface (Sea)	2018	n/a		n/a		
	2019	1,807,365,364	94.8%	28,669,298,250	18.9%	15.86
	2020	1,643,569,373	94.9%	24,852,563,555	15.9%	15.12
Total Interconti	2018	n/a		n/a		
	2019	1,906,059,623	100.0%	151,612,771,765	100.0%	79.54
	2020	1,732,317,191	100.0%	156,682,096,446	100.0%	90.45

Interconti Export by Weight 2020



Interconti Export by Value 2020



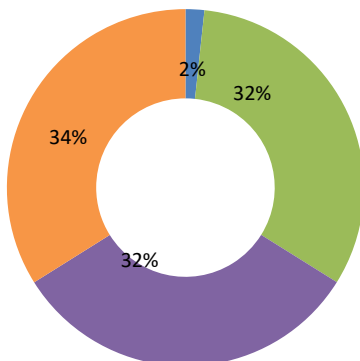
7.b) Intercontinental Export Shares (All European traffic excluded - Without Gold**)

	Year	Export by weight (kg)	Share	Export by value (CHF)	Share	Value per kg (CHF)
Air	2018	n/a		n/a		
	2019	96,596,199	5.1%	87,079,948,403	75.7%	901.48
	2020	86,896,544	5.0%	80,934,369,056	76.6%	931.39
Surface (Sea)	2018	n/a		n/a		
	2019	1,807,265,322	94.9%	27,977,993,582	24.3%	15.48
	2020	1,643,460,315	95.0%	24,688,409,037	23.4%	15.02
Total Interconti ****	2018	n/a		n/a		
	2019	1,903,861,521	100.0%	115,057,941,985	100.0%	60.43
	2020	1,730,356,859	100.0%	105,622,778,093	100.0%	61.04

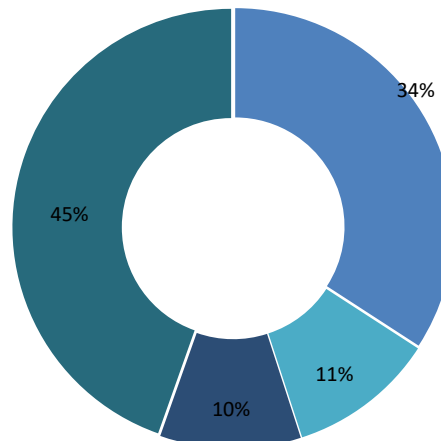
** Excluded Gold and other non-ferrous metals from Airfreight (EZV Commodity 10.02)

**** Excluded commodities: 07.02 (Air), 10.02 (Air) and 19.02 (All)

Mode of transport by weight 2020 (Without Gold)**



Mode of transport by value 2020 (Without Gold)**



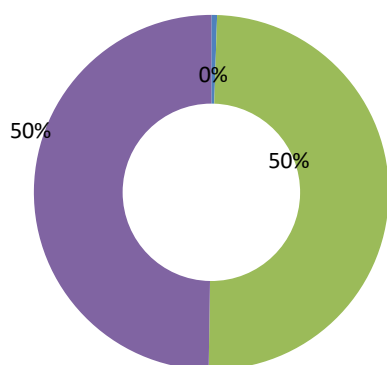
Interconti IMP

8.a) Intercontinental Import Shares (All European traffic excluded)

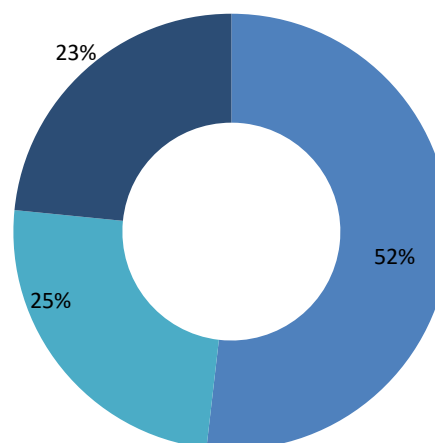
Report since 2019

	Year	Import by weight (kg)	Share	Import by value (CHF)	Share	Value per kg (CHF)
Air	2018	n/a		n/a		
	2019	63,632,945	1.1%	74,460,388,614	67.1%	1170.15
	2020	60,767,650	1.0%	82,327,263,565	68.9%	1354.79
Surface (Sea)	2018	n/a		n/a		
	2019	5,800,804,016	98.9%	36,491,043,808	32.9%	6.29
	2020	5,858,459,057	99.0%	37,212,319,146	31.1%	6.35
Total Interconti	2018	n/a		n/a		
	2019	5,864,436,961	100.0%	110,951,432,422	100.0%	18.92
	2020	5,919,226,707	100.0%	119,539,582,711	100.0%	20.20

Interconti Export by Weight 2020



Interconti Export by Value 2020



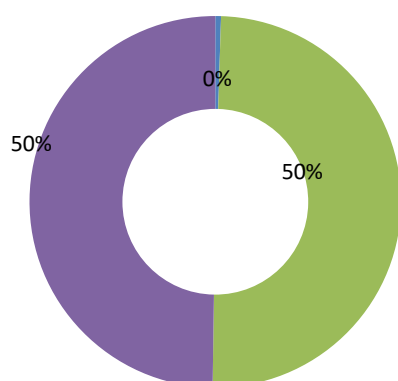
8.b) Intercontinental Import Shares (All European traffic excluded - Without Gold**)

	Year	Import by weight (kg)	Share	Import by value (CHF)	Share	Value per kg (CHF)
Air	2018	n/a		n/a		
	2019	60,962,762	1.0%	29,204,879,972	44.8%	479.06
	2020	58,084,563	1.0%	20,728,889,575	36.0%	356.87
Surface (Sea)	2018	n/a		n/a		
	2019	5,800,583,726	99.0%	35,960,484,333	55.2%	6.20
	2020	5,858,218,873	99.0%	36,800,612,426	64.0%	6.28
Total Interconti	2018	n/a		n/a		
	2019	5,861,546,488	100.0%	65,165,364,305	100.0%	11.12
	2020	5,916,303,436	100.0%	57,529,502,001	100.0%	9.72

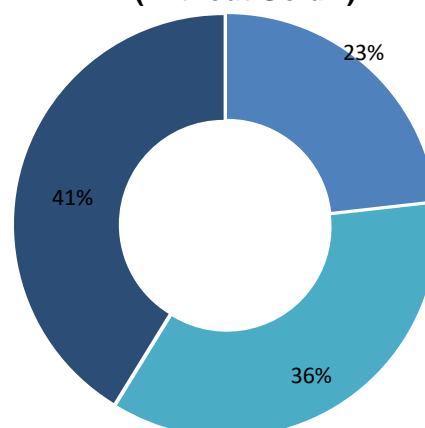
** Excluded Gold and other non-ferrous metals from Airfreight (EZV Commodity 10.02)

**** Excluded commodities: 07.02 (Air), 10.02 (Air) and 19.02 (All)

Mode of transport by weight 2020 (Without Gold**)



Mode of transport by value 2020 (Without Gold**)



Value per kg

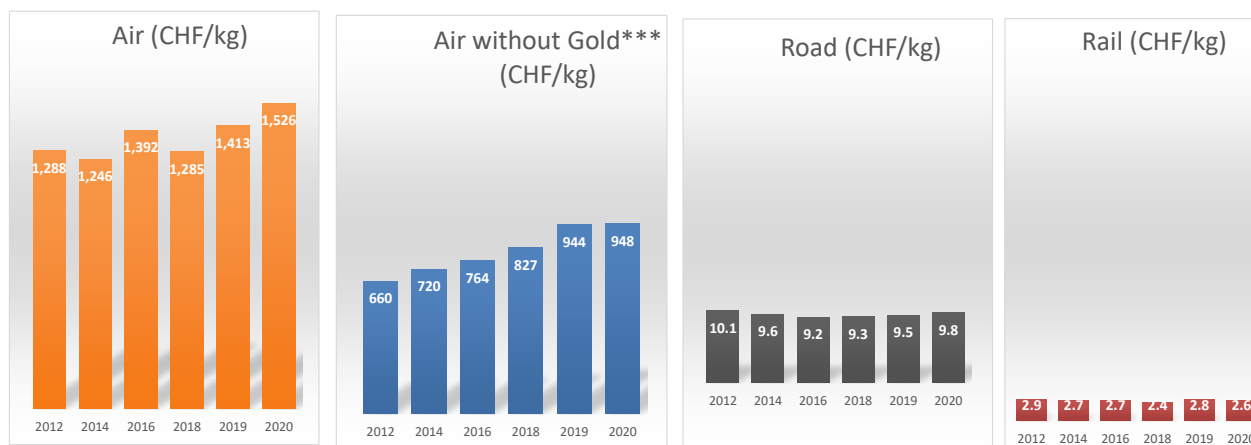
9.a) Value per kilogram transported by mode of transport

Notice: Commodity 07.02 (Liquid refined petroleum products) when transported by air (Jet Fuel) is excluded from all calculations as not commercially relevant

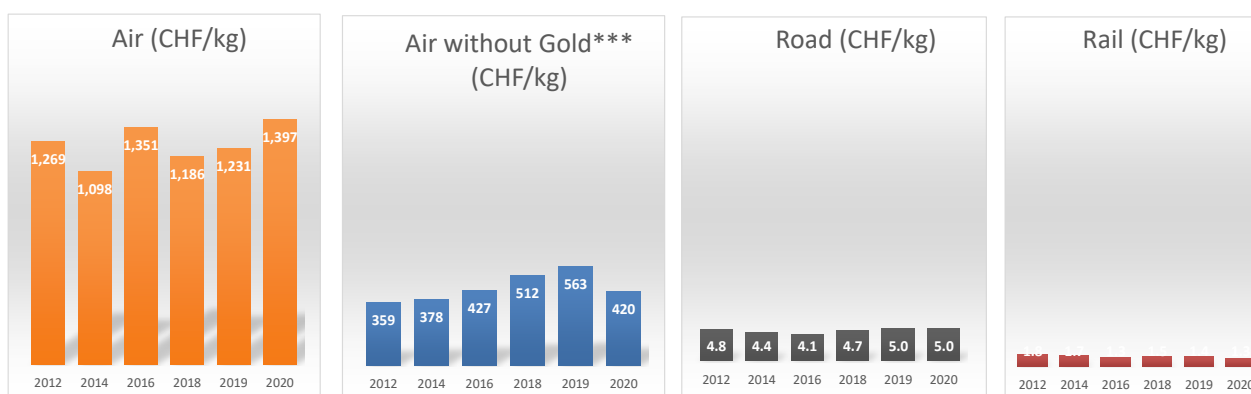
Transport mode	Year	Value per kilogram exported	+/- prev.Year	Value per kilogram imported	+/- prev.Year
Air	2012	1288.3	-	1269.4	-
	2014	1246.0	-3.3%	1097.7	-13.5%
	2016	1391.6	11.7%	1351.4	23.1%
	2018	1284.7	-7.7%	1186.0	-12.2%
	2019	1413.2	10.0%	1230.5	3.8%
	2020	1525.7	8.0%	1397.4	13.6%
<i>Interconti Only</i>	2020	1485.4		1354.8	
Air (Without Gold***)	2012	660.4	-	358.8	-
	2014	720.1	9.0%	378.3	5.4%
	2016	764.3	6.1%	426.8	12.8%
	2018	827.3	8.2%	512.1	20.0%
	2019	944.1	14.1%	563.2	10.0%
	2020	947.6	0.4%	420.4	-25.4%
<i>Interconti Only</i>	2020	931.4		356.9	
Road	2012	10.1	-	4.8	-
	2014	9.6	-5.1%	4.4	-9.1%
	2016	9.2	-4.5%	4.1	-5.9%
	2018	9.3	1.2%	4.7	13.6%
	2019	9.5	2.3%	5.0	6.8%
	2020	9.8	3.1%	5.0	0.0%
Rail	2012	2.9	-	1.8	-
	2014	2.7	-7.0%	1.7	-5.4%
	2016	2.7	2.3%	1.3	-19.3%
	2018	2.4	-11.3%	1.5	10.1%
	2019	2.8	15.9%	1.4	-2.9%
	2020	2.6	-6.6%	1.3	-11.3%
<i>Sea (Interconti Only)</i>	2020	60.4		6.3	

*** Excluded Gold and other non-ferrous metals (EZV Commodity 10.02)

Export by value and mode of transport



Import by value and mode of transport



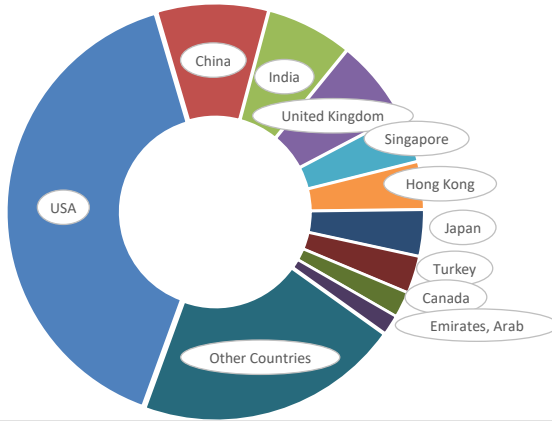
Top Countries EXP

10.a) 2020 - Export Airfreight by Country

Notice: Commodity 07.02 (Liquid refined petroleum products) when transported by air (Jet Fuel) is excluded from all calculations as not commercially relevant

Top Countries	Value CHF	Share	Quantity Kg	Share	Top10 2019
USA	60,734,769,534	39.9%	21,223,984	21.3%	USA
China	13,241,380,621	8.7%	18,092,100	18.1%	United Kingdom
India	10,232,175,770	6.7%	3,665,571	3.7%	China
United Kingdom	9,790,249,366	6.4%	1,188,926	1.2%	India
Singapore	5,784,598,452	3.8%	2,820,218	2.8%	Hong Kong
Hong Kong	5,653,651,703	3.7%	2,579,009	2.6%	Japan
Japan	5,489,411,151	3.6%	5,144,171	5.2%	Singapore
Turkey	4,427,677,568	2.9%	510,587	0.5%	France
Canada	3,066,100,642	2.0%	1,707,742	1.7%	Canada
Emirates, Arab	2,368,842,205	1.6%	2,025,857	2.0%	Emirates, Arab
Other Countries	31,465,155,724	20.7%	40,836,558	40.9%	
Total	152,254,012,736	100.0%	99,794,723	100.0%	

Top Export Countries by Value 2020

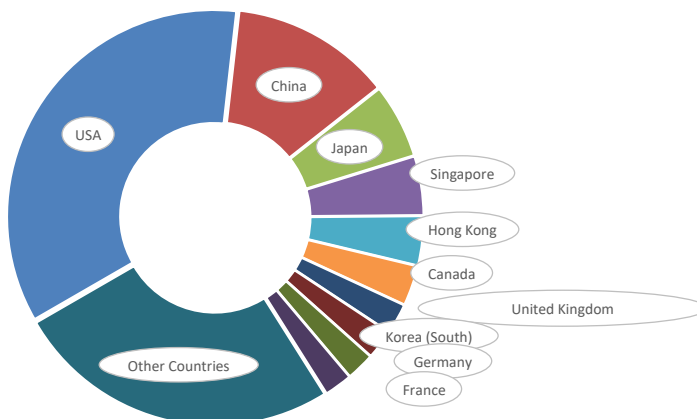


10.b) 2020 - Export Airfreight by Country (Without Gold and other non-ferrous metals*)

Top Export Countries	Value CHF	Share	Quantity Kg	Share	Top10 2019
USA	32,501,399,182	35.1%	20,269,390	20.8%	USA
China	11,641,190,893	12.6%	17,941,329	18.4%	China
Japan	5,418,658,479	5.9%	5,104,695	5.2%	Japan
Singapore	4,295,750,005	4.6%	2,762,297	2.8%	Hong Kong
Hong Kong	3,588,090,613	3.9%	2,529,767	2.6%	Singapore
Canada	2,921,689,604	3.2%	1,683,165	1.7%	France
United Kingdom	2,210,771,174	2.4%	1,046,015	1.1%	United Kingdom
Korea (South)	2,144,200,780	2.3%	3,836,553	3.9%	Canada
Germany	2,062,227,740	2.2%	2,305,671	2.4%	Korea (South)
France	2,040,074,025	2.2%	830,627	0.9%	Emirates, Arab
Other Countries	23,711,163,400	25.6%	39,338,959	40.3%	
Total	92,535,215,895	100.0%	97,648,468	100.0%	

* Excluded Gold and other non-ferrous metals from Airfreight (EZV Commodity 10.02)

Top Export Countries by Value 2020 (without Gold*)



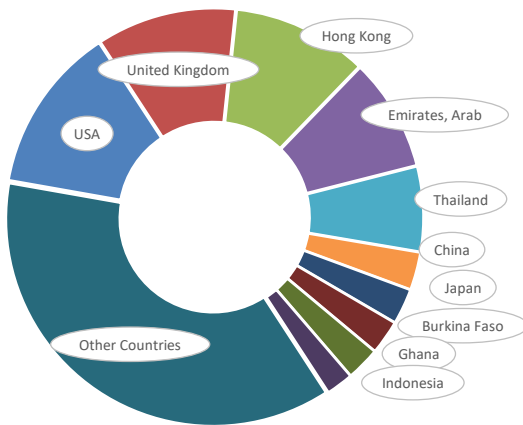
Top Countries IMP

11.a) 2020 - Import Airfreight by Country

Notice: Commodity 07.02 (Liquid refined petroleum products) when transported by air (Jet Fuel) is excluded from all calculations as not commercially relevant

Top Countries	Value CHF	Share	Quanty Kg	Share	Top10 2019
USA	13,722,214,828	13.0%	11,328,882	15.0%	Emirates, Arab
United Kingdom	11,498,203,178	10.9%	1,982,924	2.6%	USA
Hong Kong	11,148,990,916	10.6%	1,355,612	1.8%	United Kingdom
Emirates, Arab	9,290,873,303	8.8%	337,330	0.4%	Thailand
Thailand	7,008,447,296	6.6%	2,312,840	3.1%	Hong Kong
China	3,112,937,538	2.9%	19,914,512	26.4%	France
Japan	2,933,993,399	2.8%	1,451,923	1.9%	Ireland
Burkina Faso	2,810,369,965	2.7%	69,264	0.1%	Uzbekistan
Ghana	2,772,270,626	2.6%	153,882	0.2%	China
Indonesia	2,236,384,304	2.1%	258,588	0.3%	South Africa
Other Countries	39,006,527,521	37.0%	36,359,776	48.1%	
Total	105,541,212,874	100.0%	75,525,533	100.0%	

Top Import- Countries by Value 2020 (without Gold*)

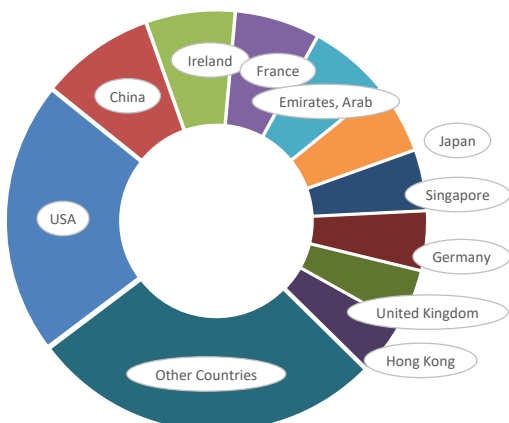


11.b) 2020 - Import Airfreight by Country (Without Gold and other non-ferrous metals*)

Top Countries	Value CHF	Share	Quanty Kg	Share	Top10 2019
USA	6,415,300,370	21.1%	10,905,045	15.0%	Emirates, Arab
China	2,679,458,171	8.8%	19,823,660	27.4%	USA
Ireland	2,089,421,767	6.9%	150,771	0.2%	France
France	1,991,994,856	6.5%	1,393,440	1.9%	Ireland
Emirates, Arab	1,884,538,585	6.2%	176,221	0.2%	China
Japan	1,634,338,789	5.4%	1,384,206	1.9%	United Kingdom
Singapore	1,431,130,671	4.7%	432,817	0.6%	Hong Kong
Germany	1,394,598,425	4.6%	3,676,715	5.1%	Germany
United Kingdom	1,308,546,375	4.3%	1,782,952	2.5%	Italy
Hong Kong	1,304,572,186	4.3%	1,053,598	1.5%	Singapore
Other Countries	8,327,904,269	27.3%	31,687,712	43.7%	
Total	30,461,804,464	100.0%	72,467,137	100.0%	

* Excluded Gold and other non-ferrous metals from Airfreight (EZV Commodity 10.02)

Top Import- Countries by Value 2020 (without Gold*)



Corona-Effects EXP

12.a) Figures mostly affected by the Coronavirus Pandemic

Notice: Commodity 07.02 (Liquid refined petroleum products) when transported by air (Jet Fuel) is excluded from all calculations as not commercially relevant

Parameter	Unit	2019 Value	2020 Vaule	Variation
Total Export	Kg	20,034,377,004	18,244,049,664	-8.94%
Total Export	CHF	311,976,706,436	299,461,579,904	-4.01%
Air Export	Kg	111,357,960	99,794,723	-10.38%
Air Export	CHF	157,374,557,250	152,254,012,736	-3.25%
Air Export (Without Gold)	Kg	108,711,754	97,648,468	-10.18%
Air Export (Without Gold)	CHF	102,635,717,297	92,535,215,895	-9.84%
Road Export	Kg	14,965,282,871	13,950,420,522	-6.78%
Road Export	CHF	141,824,751,060	136,252,099,639	-3.93%
Jet Fuel Export	Kg	712,525,947	285,151,242	-59.98%
Jet Fuel Export	CHF	475,840,989	145,820,490	-69.36%

Air via Deutsche Grenze	Kg	7,409,768	6,607,597	-10.83%
Air via Französische Grenze	Kg	908,672	652,161	-28.23%
Air via Italienische Grenze	Kg	1,968,750	1,373,337	-30.24%
Air via Österreichische Grenze	Kg	1,430,127	1,248,025	-12.73%
Air via Übrige Zollstellen	Kg	99,640,643	89,891,035	-9.78%

Corona-Effects IMP

13.a) Figures mostly affected by the Coronavirus Pandemic

Notice: Commodity 07.02 (Liquid refined petroleum products) when transported by air (Jet Fuel) is excluded from all calculations as not commercially relevant

Parameter	Unit	2019 Value	2020 Vaule	Variation
Total Import	Kg	50,822,087,222	47,826,488,652	-5.89%
Total Import	CHF	276,058,116,020	273,766,959,560	-0.83%
Air Import	Kg	79,578,199	75,525,533	-5.09%
Air Import	CHF	97,921,983,903	105,541,212,874	7.78%
Air Import (Without Gold)	Kg	76,578,851	72,467,137	-5.37%
Air Import (Without Gold)	CHF	43,127,542,275	30,461,804,464	-29.37%
Road Import	Kg	31,186,907,948	30,291,739,928	-2.87%
Road Import	CHF	156,092,625,959	151,551,099,949	-2.91%
Road Import	Kg	4,661,694,984	3,551,920,678	-23.81%
Road Import	CHF	2,737,463,694	2,821,748,740	3.08%
Air via Deutsche Grenze	Kg	2,343,486	1,719,500	-26.63%
Air via Französische Grenze	Kg	240,067	147,800	-38.43%
Air via Italienische Grenze	Kg	1,294,991	781,737	-39.63%
Air via Österreichische Grenze	Kg	1,252	905	-27.72%
Air via Übrige Zollstellen	Kg	75,698,403	72,872,889	-3.73%